

# REFERRAL AGREEMENT

- 1 1. **COMPANY REFERRING THE BUYER OR SELLER:**  
2 A. Name of Company referring the Buyer or Seller: \_\_\_\_\_  
3 ("Referring Company")  
4 B. Company Address: \_\_\_\_\_  
5 C. Company Phone Number: \_\_\_\_\_ Company Fax Number: \_\_\_\_\_  
6 D. Company Real Estate License or Firm #: \_\_\_\_\_  
7 E. Company Federal ID # (for tax purposes): \_\_\_\_\_  
8 (A W9 will be provided or is attached.)  
9 F. Name of Licensee referring the Buyer or Seller: \_\_\_\_\_  
10 G. Licensee Phone Number(s) and Email Address: \_\_\_\_\_  
11 H. Relocation Director Name, Contact Info and Email Address: \_\_\_\_\_  
12 \_\_\_\_\_
- 13 2. **COMPANY AGREEING TO PAY REFERRAL FEE:**  
14 A. Name of Company agreeing to pay referral fee: \_\_\_\_\_ **Prime Mountain Properties**  
15 ("Receiving Company")  
16 B. Company Address: \_\_\_\_\_ **807B Dolly Parton Pkwy, Ste 6, Sevierville, TN 37862**  
17 C. Company Phone Number: \_\_\_\_\_ **865-453-4049** Company Fax Number: \_\_\_\_\_ **877-866-6138**  
18 D. Company Real Estate License or Firm #: \_\_\_\_\_ **259072**  
19 E. Name of Licensee assigned this referral: \_\_\_\_\_ **Autumn Hackney & David R. Hackney**  
20 F. Licensee Phone Number(s) and Email Address: \_\_\_\_\_ **865-250-3219 teamad@comcast.net**  
21 G. Relocation Director Name, Contact Info and Email Address: **N/A**  
22 \_\_\_\_\_
- 23 3. **NAME OF PARTY BEING REFERRED:**  
24 A. Name: \_\_\_\_\_ ("Prospect")  
25  Buyer Referral  Seller Referral OR  Both - Buyer and Seller Referral  
26 B. Did the Buyer or Seller agree or request to be referred by your Company?  Yes  No
- 27 4. **REFERRAL FEE:**  
28 In consideration of the referral of Prospect, the Receiving Company agrees to pay the Referring Company at closing a  
29 fixed sum of \$ \_\_\_\_\_ or \_\_\_\_\_% of the compensation paid to the  
30 Receiving Company as a percentage of the Purchase Price, a flat fee, or combination thereof (i.e., real estate  
31 commission) including bonuses, if any, which shall only be paid for the Buyer's side and/or Seller's side actually  
32 referred ("Referral Fee") pursuant to Section 3 above. Referral Fee will be paid to the Company referring the Buyer or  
33 Seller within seven (7) calendar days of receipt of compensation with a copy of a fully executed settlement statement.
- 34 5. **EXPIRATION DATE:**  
35 This Agreement begins on the last date signed below, and expires on \_\_\_\_\_ at 11:59 p.m.,  
36 \_\_\_\_\_ time zone. This Agreement will automatically extend through the term of any agency agreement  
37 entered into with the referred Buyer or Seller, or if negotiations have begun, through any closing date(s).
- 38 6. **ENFORCEMENT / VENUE:**  
39 This Agreement is intended as a contract for the referral of real estate customers and shall be governed by and interpreted  
40 in accordance with the laws and in the courts of the State of Tennessee and/or the local Association of Realtors®.



41 **7. SEVERABILITY:**  
 42 If any portion or provision of this Referral Agreement is held or adjudicated to be invalid or unenforceable for any  
 43 reason, each such portion or provision shall be severed from the remaining portions or provisions of this Referral  
 44 Agreement, and the remaining portions or provisions shall be unaffected and remain in full force and effect.

45 **NOTE: Any provisions of this Agreement which are preceded by a box "☐" must be marked to be a part of this**  
 46 **Agreement. By affixing your signature below you also acknowledge that you have reviewed each page and received a**  
 47 **copy of this Agreement.**

48 The party(ies) below have signed and acknowledge receipt of a copy.

49 _____ 50 <b>BROKER FOR REFERRING COMPANY</b>	_____ <b>LICENSEE</b>
51 _____ at _____ o'clock ☐ am/ ☐ pm 52 Date	_____ at _____ o'clock ☐ am/ ☐ pm Date
53 _____ 54 FIRM/COMPANY	_____ PRINT/TYPE NAME
55 _____ 56 ADDRESS	_____ ADDRESS
57 Phone _____ Fax _____	Phone _____ Fax _____

58

59 The party(ies) below have signed and acknowledge receipt of a copy.

60 _____ 61 <b>BROKER FOR RECEIVING COMPANY</b>	_____ <b>LICENSEE</b>
62 _____ at _____ o'clock ☐ am/ ☐ pm 63 Date	_____ at _____ o'clock ☐ am/ ☐ pm Date
64 <u>Prime Mountain Properties</u> 65 FIRM/COMPANY	<u>Autumn Hackney/David R. Hackney</u> PRINT/TYPE NAME
66 <u>807B Dolly Parton Pkwy, Sevierville, TN37862</u> 67 ADDRESS	<u>807B Dolly Parton Pkwy, Sevierville, TN37862</u> ADDRESS
68 Phone <u>865-453-4049</u> Fax <u>865-908-2008</u>	Phone <u>865-250-3219</u> Fax <u>877-866-6138</u>

**CONTACT INFORMATION OF PARTY BEING REFERRED  
 TO BE PROVIDED UPON ACCEPTANCE BY RECEIVING FIRM**

69 Name: \_\_\_\_\_  
 70 Current Address: \_\_\_\_\_  
 71 Home Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_  
 72 Cell Phone: \_\_\_\_\_ Email Address: \_\_\_\_\_  
 73 Remarks/Best Time to Call: \_\_\_\_\_  
 74 \_\_\_\_\_  
 75 \_\_\_\_\_  
 76 Other Terms / Relocation Company Info: \_\_\_\_\_  
 77 \_\_\_\_\_

*NOTE: This form is provided by TAR to its members for their use in real estate transactions and is to be used as is. By downloading and/or using this form, you agree and covenant not to alter, amend, or edit said form or its contents except as where provided in the blank fields, and agree and acknowledge that any such alteration, amendment or edit of said form is done at your own risk. Use of the TAR logo in conjunction with any form other than standardized forms created by TAR is strictly prohibited. This form is subject to periodic revision and it is the responsibility of the member to use the most recent available form.*

